

Here is your copy

Timely To Do List

Here's a seasonal home maintenance checklist to protect your investment and family:

- Check fireplace and chimney—service and clean if needed
- Clean range hood filter
- Check and clean mechanical ventilation system
- Clear air intakes, exhausts and meters of debris
- Safety check smoke detectors, fire extinguishers, door and window locks
- Clean gutters and downspouts
- Check roof vents/soffit vents
- Close and drain outside hose connections
- Blow out irrigation system
- Adjust thermostat for season change, check humidity levels
- Clean dryer vent
- Check attic for signs of moisture
- Clean and replace furnace filter
- Check exhaust fans
- Check adjustment of door thresholds
- Check garage floor for cracks and fix



2161 108th Lane NE, Blaine, MN 55449

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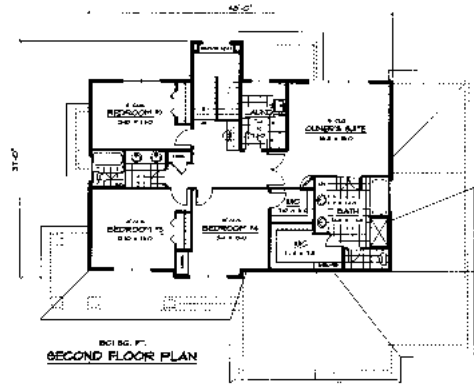
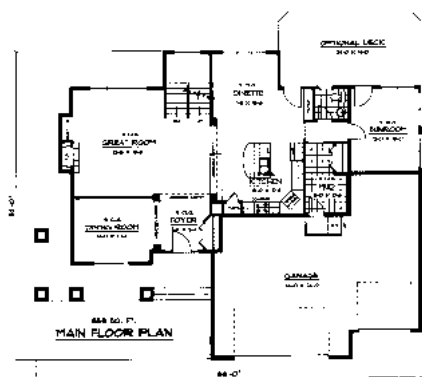
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Featured Home

EMMALYN GRACE IV

The main floor of this is a stunning two story, 2 1/2 bath, 3068 sq. ft. home features a gourmet kitchen with a serving buffet, large great room, formal dining room, 4-season sun room and 3-car garage. The upper level contains 4 generous bedrooms, including an owner's suite featuring a large bathroom and walk-in closet, plus a laundry room.



Customer Corner

'Listening to what they wanted' was key to couple's selecting Brunn for third time

In 2004, Jerry and Eunice Hildebrandt lived in Mounds View, were retired and decided it was time for a housing change. They spent many months designing their dreamhome. Their objective was a new custom home, different from their present one and a good investment. One day, their son found Hidden Forest development in Ham Lake. Jerry and Eunice went out to take a look. It turned



out that the Hildebrandts were very familiar with one of the two contractors building in the development—Brunn Homes.

Thirteen years earlier, Jerry and Eunice wanted to add a three-season porch. After checking with three neighbors that had work done by Brunn Remodeling, Jerry called Wayne Brunn for an estimate. "We had two different design ideas. Wayne drew up both plans and helped us make the final decision," Eunice said. Shortly thereafter, the Hildebrandts also had Brunn remodel their entryway.

Jerry and Eunice were impressed by Brunn's willingness to listen to their desires and meet their expectations. "They took the time to work with us, gave their opinions and then got the job done."

That collaborative attitude continued when Jerry and Eunice signed on with Brunn to build their new home. After they showed Wayne their plan, there were several blueprint redraws. When it came to viewing the final blueprints, they both looked at each other and exclaimed: "Wayne. What happened!" They were pleasantly surprised to see that by utilizing unused space, it was possible to increase the size of bedrooms. What's more, ordinary closets with bi-fold doors could be converted to walk-in closets. Both changes were a big plus.

The Hildebrandts desired tilt-in double hung windows in their new home so the entire windows could be cleaned from the inside. They also wanted a custom front entry door and a special stained glass piece built into a wall of their new home. Brunn accommodated all of their requests.

Jerry and Eunice give Chip Brunn an A+ for staying in touch during construction. "We communicated almost daily. Chip knew we were available and willing to make decisions on the spot," Jerry said. "He would call and tell us what was being done that day... 'Would you like to come out and take a look?' And we often did." Brunn made it a very pleasant experience."

From the Owners

Welcome to the first issue of HomeMatters.

Brunn Construction's success was built on excellent communications with customers and suppliers. This newsletter is our next step up in staying in touch to provide news, ideas and information of interest and value regarding custom home building and remodeling.

Our intention is to make HomeMatters so interesting that you will look forward to the next issue. As you will see, we've tried to select stories of interest to a wide spectrum of readers...customer experiences, home improvement ideas, new home designs, trendy interior finish materials, as well as maintenance tips.

If you have suggestions for future issues, please call us or email wayne@brunnconstruction.com.

Finally, we want to express our appreciation to past customers for their patronage and wish all readers a very happy holiday season and new year!



Owners Chip, Wayne & Bill Brunn

On the Calendar

| What | When | Where |
|-----------------------------------|--------------------------|----------------------------|
| Spring Preview | Feb 10 to March 18, 2007 | Throughout the Twin Cities |
| North Metro Home Improvement Show | April 20—22, 2007 | National Sports Center |

Meet David Wills Brunn's sales team leader

David Wills is Brunn's leader of a seven-member sales team responsible for developing prospects and selling our lots and custom homes. Dave, a real estate agent associated with Counselor Realty, has more than seven years of experience and has exclusively represented Brunn since February, 2004.

According to Dave, a team approach benefits prospective buyers in several ways: home shoppers can count on Brunn model homes being open in all communities on every weekend except holidays. "By having a group of seasoned professionals, we can utilize each member's strengths to help our clients receive the most accurate information throughout the shopping and buying process, whether its researching the area for comparative pricing on clients existing homes, helping find a lot that fits the home requirements, and getting together the right financing

package," Dave said.

"The majority of our clients are very savvy and want to feel financially secure in the long run while living in their home," said Dave. "That's why we generally turn to Midwest Mortgage. They have consistently come up with the right solutions."

Dave is very enthusiastic about the product he sells.

"Brunn's quality and service is a standout. We use cutting edge materials and systems, yet retain time-tested construction methods and craftsmanship," he said. What's more, "Brunn's standard features begin where the competition's end. We include hardwood floors instead of vinyl, upscale appliances, \$30.00 carpeting allowance instead of \$24.00 per yard, just to name a few things. People buying our level of homes want



David Wills enjoys selling Brunn Homes

upgrades so we include them in our base price."

Brunn's exceptional construction is complemented by outstanding service. "Being a family run organization, the communications level between clients and ourselves is very high," Dave explained. "We have no problem giving

out our cell phone numbers and clients never have an issue with staying in touch."

To Dave, the ultimate reward of his team's effort is when clients tell us they referred a friend.

"That's when we know we did our jobs right," Dave said

Team Member

Custom Homes

What's Trendy

Looking for that dream location? Check out these developments. Chances are there's a lot that fits your dream home and lifestyle.

Brunn has lots available in 5 prime northern suburban developments shown below. Each location has a model home that is open 12:00 to 4:00 every Sunday (except holidays) and by appointment. You're invited to stop by and discuss your new home needs with one of our professional representatives.



Bamboo and Cork are naturals for flooring fashion and function

If your choice is bamboo or cork flooring, be assured you're in tune with today's most elegant, care-free and environmental-friendly interior products.



Bamboo has rapidly gained popularity because of its outstanding beauty, durability and ease of maintenance.

Bamboo planking comes in a variety of colors to complement virtually any interior scheme. Its unique character never fades away. What's more, being a grass species, bamboo is renewable in 3 to 5 years.



Cork has been used for residential flooring since early last century. Improved manufacturing and surface finishing methods make cork an ideal material for any floor in the home, including heavy traffic areas. Cork's unique, natural cushioning ability and warmth provides exceptional comfort. People with allergies will welcome it's inherent anti-static property.

Cork is a bi-product from the bark of a Cork Oak Tree and can be re-harvested every 7 to 10 years.

Ask your Brunn representative about today's flooring choices that best fit your lifestyle and budget.

Updated kitchen—first priority on most homeowners improvement wish lists

When asked which room in their house they would most like to remodel, Americans overwhelmingly chose the kitchen. And that's a good choice, because kitchen remodeling has the highest average return on investment when selling your house. (Bathrooms came in second.)

According to a report by MSN House & Home, kitchen remodeling projects generally pay back at least 90% of the investment and almost always help sell a house faster.

Because so many options are available, kitchen remodeling projects can be a challenging task. That's why Brunn has a team of kitchen remodeling experts who understand the functions of storage, preparation and clean-up as well as guide customers in the selection of flooring, countertops, custom cabinets, fixtures, appliances...and more. We'll also direct you to the most affordable financing if there's a need.

Start planning now to begin enjoying your remodeled room early next year!

Whether it's remodeling a kitchen, bathroom, basement or another area of your home, developing just the right plan for your lifestyle and budget takes time.

Contact us today for a free, no-obligation visit and evaluation.



Remodeling

Enchanted Estates

Featured Development



Enchanted Estates is one of the northern suburb's most picturesque new single-family home neighborhoods. These acreage home sites are set amidst a beautiful natural wooded setting. Enjoy views of native wildlife and birds in a relaxing setting with plenty of room for you and your family to live the lifestyle of your dreams. Home prices range from \$580,000 to \$1million plus. 11 heavily wooded lots are available from 1 acre to 5.8 acres.

Enchanted Estates features include:

- Community park
- Many ponds
- Blaine or Forest Lake Schools
- Minutes to I-35W, 28 minutes to downtown Minneapolis
- Carefree exteriors including Hardy plank siding and concrete driveways

