

Timely To Do List

Here's a seasonal home maintenance checklist to protect your investment and family:

- Clean or replace furnace filter
- Clean or replace air-cleaner
- Check and clean mechanical ventilation system
- Clean snow from air intakes, exhaust and meters
- Clean range hood filter
- Clean and check sump pump
- Inspect pressure and temperature valve on water heater
- Clean faucet aerators and turn on infrequently used faucets and put water in floor drains to maintain trap's water barrier

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Customer Corner

Couple's memory of decade-old referral pays off in satisfying remodeling project

When Al and Jill Koshiol decided to investigate remodelers, Brunn Remodeling was at the top of their list. "We first heard about Brunn 10 years ago from the realtor who worked with the builder of this house. She had nothing but good things to say about Brunn even though she didn't work with them," Jill said. "Al and I



The Koshiol family in their remodeled family room and Al in his workshop

remembered that conversation so we visited Brunn's Remodelers' Showcase home and started talking to them." The remodeling idea began when they needed a supporting wall taken out in the basement. However, the project expanded quickly. "Then we thought of other things we wanted—like a little bigger kitchen and a larger master bathroom we could turn around in," said Al.

The Koshiols ended up having the entire back half of their two-story home gutted and extended. It included a larger kitchen, dining room, 3-season porch, and wood working shop as well as an expanded master suite.

The Koshiols' first step was meeting with designer Andy Brunn. "We discussed what we would like to have happen but couldn't quite figure out how to accomplish it. Andy listened, added some of his ideas and developed the plan. He brought it all together."

According to the Koshiols, communications with Brunn was excellent throughout the 16-week project, and so were the crews. "There were a few hang-ups along the way. But there never was a question in our minds that everything would be taken care of and be done the way we wanted," noted Al.

With kids around, the Koshiols were a little worried about debris. "I don't think I picked up more than 10 nails during the entire time."

How do the Koshiols feel two years after the project? "It was absolutely worth while. We like the neighborhood in Lino Lakes and our neighbors," Al said. "There were quirks with the home and we knew what they were. Brunn helped us figure out how to solve those quirks and now it feels good when we have a larger kitchen for entertaining, have nice spaces for our family to go and enjoy—including a playroom for the kids." The renovation was so dramatic, the Koshiols now think of their remodeled home as a new home.

Jill pointed out that although their home was promoted as being a custom home at the time it was built, their choices were somewhat limited. "But this time we were able to chose exactly what we wanted...and there was absolutely no problem."

From the Owners

Referrals are the lifeblood of our company. Because of the many referrals by our customers, Brunn Construction and Remodeling had another successful year in 2006.

We realize that people don't have to go out of their way to tell relatives, friends and acquaintances about their happy and rewarding new home building or remodeling experience. But many customers did... and **we thank them for their efforts.**

A major goal in 2007 is to take our service to an even higher level. This will include continuing our open door policy of encouraging customers to tell us, at any time during or after the project, how we measure up to their expectations. That way we can take the appropriate action as soon as possible.

Come and visit us during the Parade of Homes or the Home Expo.



Owners Chip, Wayne & Bill Brunn

Featured Home

Birchwood/Oakwood

On the main level, this 1,558 sq. ft. home features a large foyer, open kitchen, dining and living area with vaulted ceiling, a luxurious master suite including a huge walk in closet and a master bath with a whirlpool and glass shower, plus a second bedroom and full bath. On the lower level, there's a third bedroom, bath and a recreation room. Options include a 14'x10' four season porch off the dining room.



The Oakwood



On the Calendar

What	When	Where
Wine Tasting	Feb. 7	Cottages at Heritage Oaks Model 6—9 pm
Parade of Homes Spring Preview	Feb. 10—March 18	Greater Metro Area Properties #88, #172, #93
North Metro Home Improvement Show	Feb 24, 2007	National Sports Center
Home Expo Remodeling Show	April 21, 2007	National Sports Center

Remodeling: Brunn offers 'no worry, start-to-finish' plan

For many homeowners who want the most value for their remodeling investment, selecting the contractor can be a daunting task. However, when a contractor offers a proven successful step-by-step procedure, as well as a competitive price, apprehension most often turns into total confidence that their investment is in safe hands.

We asked Design, Sales and Project Manager, Andy Brunn, to explain the process and procedure followed at Brunn Remodeling for its projects.



Andy Brunn designs and oversees projects

"It starts with the homeowner's initial phone call to us. During that discussion we would like to find out what the project scope is, how long they been thinking about doing it, what is their timetable and if they have a budget in mind."

Based on that discussion, a consultation meeting is set up at their home. During this meeting we cover the following: (1) What the project consists of (2) inspect the existing structure and get specific measurements (3) discuss various design options.

According to Andy, the objective is to be sure everyone is on the same page before the next step—developing a design and price.

"At Brunn, we are willing to invest up to five hours of

design work and quote a price without obligation on the homeowner's part. If it takes longer, there would be a design retainer that is then credited against the down payment."

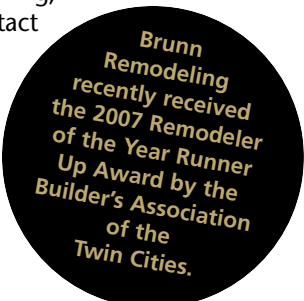
Construction typically begins within 30 days of signing the agreement. During that time, the customer makes various selections of flooring, appliances, paint colors, cabinets, fixtures etc. Unlike many contractors, Brunn offers the assistance of a full-time interior decorator to go with customers and help coordinate their selections.

The next step is a pre-construction meeting and walk through with the homeowner and construction superintendent. Andy explained that customers are informed of key start dates for demolition, framing, electrical, plumbing, cabinet installation, etc. They will also know what is expected of them...like taking pictures off walls, moving furniture or clearing out closets.

Besides sales consulting and designing, Andy is also the customer's main contact to answer questions and take care of requests throughout the project.

Andy calls Brunn's procedure the "no worry, start-to-finish plan" because it has proven successful for many hundreds of happy Brunn customers over the past 35 years we have been in the remodeling business.

Team Member



Updated baths—first priority on most homeowners improvement wish lists

If you're considering major changes to a bathroom, why hesitate making the first move? According to *Realtor Magazine OnLine*, the national average of cost recouped at time of selling a home of an upscale bathroom remodeling project is 92.2%.

Whether it's enlarging a master bathroom, modernizing a family or guest bathroom or adding a powder room, there are many details and decisions involved. Selecting the layout, style, fixtures and materials can be daunting. At Brunn Remodeling, we have decades of experience designing bathrooms that make utmost use of available space. Plus, design team keeps current on new concepts, products and materials.

Start your bath planning process now!

Whether it's remodeling a bathroom, kitchen, basement or another area of your home, developing just the right plan for your lifestyle and budget takes time.

Contact us today for a free, no-obligation visit and evaluation.



Remodeling

Custom Homes

Looking for that dream location? Check out these developments. Chances are there's a lot that fits your dream home and lifestyle.

Build on our lot or yours. Brunn has lots available in 5 prime northern suburban developments shown below. Each location has a model home open 12:00 to 4:00 every weekend and by appointment. You're invited to stop by and discuss your new home needs with one of our professional representatives.



Featured Development



The Cottages of Heritage Oaks is an award-winning, association-maintained neighborhood in Ham Lake with 29 detached townhomes on 45 acres featuring towering oak trees, wetland and wildlife. Individually owned lots are fully landscaped and irrigated. Select from spacious one and two-story homes quality built by Brunn. Some have walk-outs. All homes have 3-car garages, 2 bedrooms & baths on the main level. **The Cottages at Heritage Oaks features include:**

- Completely maintained exteriors—including snow removal, landscape maintenance
- Wide selection of in-home amenities
- Minutes to I-35W, 28 minutes to downtown Minneapolis

Our model home is open every weekend from 12:00 to 4:00. Visit with one of the Team Wills members: Paula Strand, Valerie Vee, Caroline Dixon, Jodi Bardine or Mike Sulawske.



What's Trendy

In the kitchen.. You can't go wrong with Stainless Steel

Stainless steel is both an established look and one of the hottest materials in today's kitchen design for many good reasons. Its neutral, eye-appealing



color aesthetically compliments all types and colors of wood, stone and other commonly used materials.

Stainless requires minimal care and is one of the most hygienic surfaces because it has no pores or cracks to harbor dirt, grime or bacteria.

Stainless is used in many ways in kitchens including appliances, back-



splashes, countertops, hoods and sinks.

Stainless is sold in a varying grades for residential applications. For kitchens, 14- and 16-gauge thicknesses are most common.

Finishes range from polished and brushed to stamped patterns.

Cared for properly, stainless should stand up to a lifetime of beauty and heavy use.

Finally, stainless steel is environmentally friendly. The average recycled content in stainless steel products is 70%.